

Stuff That Works Building Careers

Chapter 1

“Good Morning”

Take Action

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Chapter 1 Take Action: Content

- Beat your boss to work tomorrow. Say Hi and leave.
- Beat your boss in every day for a week and say Hi.
- Track how many consecutive days you can say Hi to your boss.
- Invest time on Stuffthatworksbooks.com to discover more ways to add fun to daily office life.

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Chapter 1 Take Action: Action 1

Beat your boss to work tomorrow. Say Hi and leave.

ACTION

The trick to this one is to beat your boss in. Give them a friendly hello and then leave them alone.

Do your best not to engage beyond that.

Less is more.

Most people see their boss when they have problems and when they want praise. Very few genuinely simply want to say hi. Be among the few.

Don't be a chit chatter with nothing better to do. But do acknowledge your boss pleasantly every day.

The old rule is to beat your boss to work and leave after them. This is a good habit. Time is a clear indicator of commitment for most of us. The more time the boss sees you putting in the more credit they will give you for being committed.

Don't just be seen but be there. Make your time count for the company and your career.

EXAMPLES

When I arrive early I leave the main lights off and only turn on my office lights.

When my boss comes in then I make sure I walk by and say hello.

Then I excuse myself leaving them in peace to be productive

ME: Hey boss, How was your evening?

BOSS: Good how was yours?

ME: Very good. Didn't want to interrupt just stopped by to say hi. Have a great day

BOSS: Thanks

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Chapter 1 Take Action: Action 2

Beat your boss in every day for a week and say Hi.

ACTION.

I like to actually use a tracking form like the one on the side.

It makes sure I do not cheat and helps me track my progress.

This needs to become a habit. I went many years early in my career making sure I beat my bosses in and left after they did. It served me well.

I also made sure that I produced results and was not just for show but the real deal.

It takes both. Substance and style are required to build a career. Strong careers are built with both.

EXAMPLES

Date	Time	Comments
Monday	7:45	Boss was in. Said Hi
Tuesday	7:30	Boss was in Said Hi
Wednesday	7:15	1 st one in. Said hi 7:25
Thursday	7:15	1 st one in Said Hi 7:20
Friday	7:15	1 st one in rode up elevator with Boss. He commented on my early arrival.

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Track how many consecutive days you can say Hi to your boss.

ACTION.

I like to track a chronological list of how many days I can beat my boss in to work. It is a challenge and a game I like to play.

I find that over time good things start to happen.

I get invited to lunches

I get invited to important meetings

I get invites to after work events etc...

Work ethic pays dividends. If you invest time and energy and you are pleasant to your boss good things will happen.

Invest in good morning

EXAMPLES

Date	Time	Comments
12	7:10	Said Hi
13	7:00	Boss did not come in
14	7:15	Said Hi
15	7:08	Said Hi talked weather
16	7:09	Said Hi complimented on work
17	7:05	Said Hi Invited to lunch
18	7:15	Said Hi left when others showed up
19	7:15	Said Hi. Was asked to meeting
20	7:12	Said hi was invited to dinner

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Invest time on Stuffthatworksbooks.com

ACTION.

This is an easy one.

I believe that each of us can help someone else.

There is so much to know and to experience. You just can not do it on your own. So the best way forward is to share and learn from each other.

Technology makes this so easy today. That is why I built the web site Stuffthatworksbooks.com .

It only reaches its potential if you join in and add the stuff that works that you have found. Please make a contribution today. Help others find the Stuff That Works.

Others have already shared their stuff that works so be sure to check the site often as there is probably something to improve every area of your life.

The community is waiting and growing. I hope you will join in and make a positive difference.

Thank you!

EXAMPLES

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It is easy to share your Stuff That Works.

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Then select “Submit an Idea”.

Easy!

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